



**COMPANY NAME**

YOUR SAMPLE TEXT HERE

Demonstration Company  
PO Box 12345 New York 67890 United States  
0800 1234 5678  
service@sample.com  
www.sample.com

**To:** Mr & Mrs Smith  
123 Queen Street  
Boston  
New Yory 12345

**Customer Contact**  
Dom Smith  
dom@iTrade.net

**Quote:** 10072

**Quote Address:** 456 Queen Street  
Boston  
New York 12345

**Quote Contact:** Dom Smith  
+64-21-950030  
dom@iTrade.net

**Quote expiry:** 29 May 2022

Dear John

You step inside and it feels good to be home. As you appreciate that you are safe and sound you recall how good you feel each night as you arrive home.

You feel confident that you and your property are protected by a security system backed up by people you trust. You know the alarm is high quality because there have been no false alarms. The sensors are automatically tested and you have a written guarantee for 7 years.

It is comforting to know the monitoring company is on the job backed up by a reputable specialist patrol company.

Thank you for the opportunity to help you install a serious security system that won't let you down.

To give you total confidence in choosing The Sample Company, we make these three promises to you...

1. To Be On Time – if we are late we promise to phone you or the first hour will be FREE
2. To Do It Right – in the unlikely event of a problem we promise to come back and fix it fast for FREE
3. To Clean Up – all our technicians carry vacuum cleaners and we promise to leave your place clean

Thanks once again for contacting us. We look forward to becoming your Electrical and Security supplier of choice.

The details for your particular project are...

## Bosch Security System

BOSCH 3000 16 Zone Digital Control Panel with supervised wireless capability

Back Up Battery – we use large 7 Amp hour extra long lasting batteries

1 x LCD Keypad – with full and/or part arming options (Touch screen keypad available at an extra cost)

2 x Passive Infra-red Motion Detectors

1 x Internal Screamer Siren

1 x 100% Rust Free Polycarbonate Outside Siren Box with strobe light

Continual Strobe Warning – strobe light flashes after break-in until arrival home

All required cabling & Installation

Connected to the mains wiring (with Compliance Certificate) – not plugged into a wall socket like some!

Fully installed with warning stickers around the premises

Plus a complete run down on how the system works – which you will find very simple

### Options for Bosch Security System

EXTRA DETECTORS; To add extra detectors to your system	\$117.00
PET FRIENDLY DETECTORS; Please note, there are a number of pet friendly detectors on the market and some do not work as claimed, For your piece of mind we have tested numerous Pet Friendly detectors and are happy to report we have found one with excellen	\$156.52
SMOKE DETECTORS; To add a professional smoke detector to your alarm and have it sound the sirens in the event of a fire; even when the alarm is not set. If your system is monitored our monitoring team will know a fire zone has been activated and can tak	\$134.78
REMOTE CONTROLS; To add Remote Control capability and supply two remote controls...	\$191.30
GARAGE DOOR INTERFACE; Have your alarm remotes also open/close your garage door...	\$95.65
5" TOUCH SCREEN KEYPAD; Upgrade to a 5' Touch Screen Keypad That Provides a graphical interface to the major functions of a Solution 3000 alarm panel And Also can Hold And Display Family Photos Etc (Please Find Attached Brochure)	\$260.00
RADIO MONITORING; Required if you want monitoring but have no land line available or for added (dual-path) security – operates even if phone line is compromised. Our radio unit includes a free iPhone app that lets you turn your alarm ON/OFF and view status. (Install fee of \$295 +\$30 per month)	\$256.52

## Pricing

Total (excluding any options)


\$1,799.00


## Exclusions and notes


- 7 YEAR ON-SITE PARTS & LABOUR WARRANTY Provided you have us service your alarm annually, your system is guaranteed for 7 years, (excludes batteries and remotes- 12months). Without annual services the warranty period is three years.
- No False Alarm Guarantee We are so confident of the quality of our installations that we will give you \$50 if your alarm falsely activates within the 1st 12 months (See attached certificate). We offer you this guarantee so that you can be sure it's not just us saying that our service and installations are the best (we guess everyone will tell you the same thing) but that we will do the best for you.
- Sensor Watch Your alarm will regularly test the sensors. If one fails or is accidentally covered up the alarm will tell you.
- Free Help Desk Once you have a Hines Security System you can call us for Free advice any time.

## Attachments

The following files should be read in conjunction with this quote:

 terms\_of\_trade.pdf

 bosch\_solution\_3000\_brochure.pdf

 bosch\_solution\_3000\_brochure.pdf

## Footnotes

This proposal is subject to the terms of trade of The Sample Company as attached and on our website [www.sample.com](http://www.sample.com)

Thanks again for this opportunity, and if you have any questions or require more information please feel free to contact me on 0800 287 452.

## THE SAMPLE COMPANY

Proposal prepared by

Volodymyr Zelenskyy

Sales Manager

Mobile; 123 456 78910

